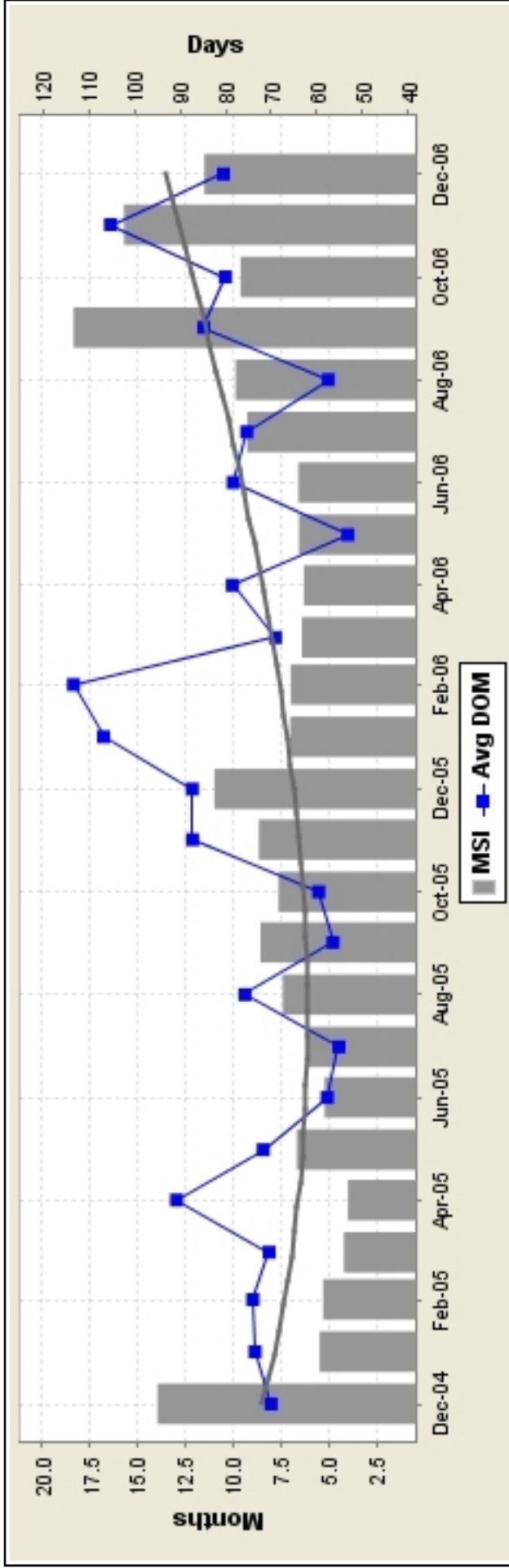


# Market Dynamics

Century 21 Pro-Team

**Months Supply of Inventory (MSI)**  
2 Years (Monthly) 12/01/04 - 12/31/06



## KEY INFORMATION

2 Year					
	Dec-04	Dec-06	Δ	% Δ	
MSI	13.9	11.5	-2.4	-17.53	4.0
MSI-NAR	13.7	11.5	-2.2	-16.19	4.0
DOM	70	80	10	14.91	53
					113
					77
					8.3
					18.3
					18.3
					8.3

December 04-05-06			
	Dec-04	Dec-05	Dec-06
MSI	13.9	11.0	11.5
MSI-NAR	13.7	11.0	11.5
DOM	70	87	80
			79

Dec-06				
	Dec-05	Dec-06	Δ	% Δ
MSI	11.0	11.5	0.5	4.82
MSI-NAR	11.0	11.5	0.5	4.82
DOM	87	80	-7	-7.80

## MARKET DYNAMICS SEARCH CRITERIA

**MLS:** MLS of Northern Illinois,

**Time Period:** 2 years (monthly)

**Price:** 0 - 999999999

**Bedrooms:** All

**Bathrooms:** All

**Construction Type:** All

**Property Types:** Residential:(Detached Single)

**Cities:** St. Charles,ST.CHARLES,St.Charles,ST. CHARLES

*Market Dynamics statistics are based on closed MLS transactions. Each closing generates one transaction side only.*

# Market Dynamics

Century 21 Pro-Team

## Months Supply of Inventory (MSI) 2 Years (Monthly) 12/01/04 - 12/31/06

Month	MSI	NAR MSI	FS Last Day #	FS #	UC #	Sold #	New #	Expired #	UC Avg DOM
Dec-06	11.5	11.5	483	605	42	41	87	80	80
Nov-06	15.7	15.7	518	637	33	51	70	86	105
Oct-06	9.6	9.6	567	730	59	50	143	104	80
Sep-06	18.3	18.3	587	721	32	44	139	102	85
Aug-06	9.9	9.9	582	742	59	80	168	101	58
Jul-06	9.3	9.3	574	708	62	88	142	72	75
Jun-06	6.6	6.6	566	727	86	109	183	75	78
May-06	6.6	6.6	544	698	83	74	175	71	53
Apr-06	6.3	6.3	523	676	83	70	177	70	78
Mar-06	6.4	6.4	499	621	78	60	167	44	69
Feb-06	7.0	7.0	454	565	65	41	158	46	113
Jan-06	7.0	7.0	407	524	58	33	140	59	107
Dec-05	11.0	11.0	384	466	35	57	41	47	87
Nov-05	8.7	8.7	425	522	49	57	95	49	87
Oct-05	7.6	7.7	429	530	56	43	117	47	60
Sep-05	8.6	8.6	413	509	48	57	118	50	57
Aug-05	7.4	7.4	391	479	53	63	114	34	76
Jul-05	6.2	6.2	365	459	59	62	111	37	55
Jun-05	5.2	5.2	348	440	67	87	134	24	58
May-05	6.7	6.7	306	384	46	62	104	31	72
Apr-05	4.0	4.0	280	375	70	45	95	26	91
Mar-05	4.2	4.2	280	367	67	48	89	18	70
Feb-05	5.3	5.3	278	344	52	22	99	17	74
Jan-05	5.5	5.6	245	339	44	25	92	54	74
Dec-04	13.9	13.7	247	302	18	52	48	33	70